

IN THIS REPORT

This report, created with support from Innova, we take a look at key trends in the soft drinks category including: flavoured water, energy drinks and functional drinks across Western and Eastern Europe.

Covering the last 3 years, we highlight emerging ingredient trends and product claims, giving a clear picture of what's shaping the 2026 market and what consumers are looking for.





2026 TRENDS

Health and wellness remains a key driver in soft drinks, with growing demand for functional benefits like immunity or gut health. Natural ingredients and low-sugar claims will continue to shape innovation in the year ahead.

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TOP FLAVOURS

Consumers are prioritising health and wellbeing, often choosing natural and low-sugar options. At the same time, there is growing interest in functional flavours inspired by wellness trends such as botanicals, superfruits, and adaptogens.

EXPERT CALL OUT

The challenge in 2026 isn't just creating great-tasting drinks, it is creating them with purpose.

Consumers are expecting more from their beverages: more functionality and a stronger sense of authenticity.

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28%

of new flavored bottled water launches carry functional claims

23%

CAGR increase in NPD featuring Energy & Alertness claims

#1

for functional claims in flavoured water is Brain Health

62%

CAGR increase in Limited Edition NPD launches in Europe

NPD Summary



Brain Health

Flavoured Waters targeting brain health often feature functional ingredients and natural nootropics such as matcha, guarana, natural caffeine, vitamins, and L-theanine, with the UK as the top country.

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Clean Label

Clean label remains an important topic, with human welfare claims emerging. These claims involve topics such as community support, commitments to supporting vulnerable populations, and strengthening local economies.



100

>500

Functional Benefits

•Soft drinks fortified with vitamins and minerals are trending, with vitamin B9, magnesium, and vitamin D3 driving growth. Overall Flavoured bottled waters that highlight immune health are emerging, with Belgium leading the growth in this segment.



Dragonfruit

Mojito

Tutti Frutti

Tangerine

Caramel

Herbs

Wild Berry

Bubble Gum

Bergamot Orange

Pink Lemonade

Black Cherry

Growth in product launches over the last year is high or the flavour is highly mentioned on social media

Banana

Carrot

Blueberry

Vanilla

INTRODUCTION

Apricot

Beetroot

Red Tomato

Cucumber

Mandarin

Sour Cherry

Guarana

Appearance in product launches has been growing over the last year

Lemon

Strawberry

Cola

Lemonade

Lime

Elderflower

Lemon-Lime

Grapefruit

Berry

Citrus

Pink Grapefruit

Appearance in product launches has been growing over the last 4 years

Red Apple

Orange

Mango

Ginger

Raspberry

Pineapple

Peach

Passion Fruit

Appeared within top 15 NPD over the last 5 years

TRENDING FLAVOURS

Traditional flavours remain a staple in soft drinks as consumers gravitate toward familiar, fruity profiles. At the same time, there's growing interest in bold and playful options, with exotic fruits and nostalgic flavours increasingly featured in new launches.



PROVEN FAVOURITES

Citrus flavours are enjoying renewed attention as consumers seek vibrant profiles that balance familiarity with discovery. From pink grapefruit to yuzu, these flavourforward choices continue to resonate in soft drinks, especially among younger drinkers looking for a natural, feel-good lift. **TOM CLEGHORN**

EUROPEAN BEVERAGE CATEGORY MANAGER

KEY STATS

12.3%

Growth in NPD launches with citrus fruit flavours over the last 3 years within soft drinks in Europe.

1 in 5

Consumers globally seek out novel flavours in soft drinks, highlighting the opportunity to provide a range of citrus fruit flavours and combinations.

ONE TO WATCH



The Lift of Lime NPD with Lime flavours have increased 32% over the last 3 years, often acting as a versatile partner, providing a tart lift to drink profiles.



JOUR SPO7

CITRUS FRUI

Citrus fruits offer a bright, zesty flavour profile that balances sweet and sour notes—making them a go-to ingredient for adding freshness and vibrancy across a wide range of soft drinks.

LATEST NPD



The Organics by Red Bull, Easy Lemon Austria



Battery Juiced, Raspberry Lemon, Finland



Rockstar Zero Sugar Poland

SOCIAL MEDIA SOFT DRINK TRENDS



The trends in numbers

Prebiotic drink company **Poppi**Boasts over **650,000** followers

Over **83%** of UK people surveyed admit they've bought a drink after seeing it on social platforms.

"Best Hydration Drink" is searched on average 252,000 times a week on Tiktok



Blurring of non-alc and soft drinks

Premium mocktails are gaining popularity, appealing to health-conscious consumers seeking sophistication in their drink choices. As preferences shift towards healthier choices such as zebra stripping, the lines between soft drinks and non-alcoholic beverages continue to blur, with more consumers opting for elevated, alcohol-free alternatives that still offer bold flavours



Hydration and extra flavour push

With consumers seeking healthier, hydrating options, brands like Dash Water, the Soft Drinks Brand of the Year winner, are redefining the soft drinks market, blending hydration with bold flavour. Their marketing breaks traditional moulds, targeting a modern, social-media-savvy consumer with eye-catching packaging and a heavy social media presence for a water centric brand.



Added health benefits in soft drinks

Consumers are increasingly searching for health benefits and brands are responding with functional beverages. Poppi, a prebiotic drink with 656.3k TikTok followers, is gaining traction in this space. Similarly, Trip, topped the list of the UK fastest-growing food and drink brands, blending wellness with refreshment and collaborating with popular wellness influencers.

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Using a blend of art, science and insight Synergy can help their customers to navigate the changing demands of the marketplace with products that stand out from the crowd.

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